

State of Nevada Division of Industrial Relations

Medical Billing 2019

Workers' Compensation Section

Accurate Billing Habits

- 1. Ensure timely billing and reimbursement
- 2. Document all efforts to resolve billing issues
- 3. Obtain written prior authorization when appropriate
- 4. Code accurately. Use Nevada Specific Codes, CPT, ICD-9/ICD-10, HCPCS (do not use revenue codes)
- 5. Be aware of contractual agreements, changes and discounts

Accurate Billing Habits

- 6. Medical bills may be mailed to an out of state facility for the sole purpose of electronic scanning of the documents to the claim files
- 7. Bill procedures using appropriate modifiers
- Give/follow appropriate appeal rights on EOBs and denial letters
- 9. CPT codes remain unbundled
- 10. Be aware of legislative and NMFS changes

Ensure Timely Billing & Reimbursement

Health Care Provider Responsibilities:

- Submit initial bill within 90 days after the date of service
- Appeal to DIR within 60 days from EOB/EOR
- Only reason for later billing: if claim acceptance is delayed beyond 12 months due to claim's litigation
- Use current UB-04/CMS 1500 Forms

Ensure Timely Billing & Reimbursement

Insurer/TPA Responsibilities:

NRS 616C.136 (Senate Bill 231, 2015 NV Leg Session)

Pay or deny bill within 45 calendar days of receipt

** Change effective 1/1/16

20/20/20 Rule

If additional information is needed

- Insurer/TPA must request specific info from health care provider within 20 calendar days from date bill received
- Health care provider must provide additional info to insurer/TPA within 20 calendar days of request
- Insurer/TPA must approve or deny bill within 20 calendar days from receipt of additional info

Incorrect Coding

If bill contains incorrect coding, insurer shall:

- (1) Pay/deny payment for portion of bill correctly coded;
- (2) Return bill to health care provider, request additional information/documentation concerning incorrect codes; and
- (3) Approve or deny payment within 20 days after receipt by the insurer of resubmitted bill with additional information/documentation

^{**}No down coding!

Resolving Billing Disputes

Healthcare providers and insurers/TPAs **both** responsible for making and documenting timely, good faith efforts to resolve billing disputes

Written correspondence/email is more effective than telephone calls

Document all efforts date, time, contact person's name

Common Mistakes

- Making phone calls and leaving messages only
- Waiting for weeks to months for a reply
- Appealing to DIR when date of service >1 year
- Using DIR as collection agency no/minimal attempts to resolve billing issue independently

Common Mistakes

- Using revenue codes
- Failure to bill using Nevada Specific Codes
- Inappropriate billing of Observation Care
 - Use for ED patients who are hospitalized but not admitted as inpatients
 - May not be used by ASC or hospital-based surgery center

Prior Authorization (NAC 616C.129)

Treating physician/chiropractor must request written authorization from insurer before ordering or performing any service with estimated bill \$200 or more

Prior authorization for out-of-state providers **must** include written notification that reimbursement is per Nevada Medical Fee Schedule (MFS) – NAC 616C.143

Prior Authorization

Written (legible) prior authorizations should include:

- Date authorization given
- Name of authorizer/title
- Company name
- Service authorized
- Facility authorized
- Dates of service when possible
- Reimbursement per NV MFS (out of state providers)

Prior Authorization

- D-32 and D-33 Forms available on DIR website - chiropractic and PT treatment
- All prior authorization requests to include explanation of medical necessity of each service (NAC 616C.129)
- Without prior authorization, insurer not liable for bill payment unless emergency treatment

Prior Authorization (NAC 616C.143)

- In case of emergency/severe trauma, physician/chiropractor may use whatever resources and techniques necessary to cope with situation
- Emergency must be substantiated in medical record

- Nevada Specific Codes (NSC) must be used per MFS (inpatient, ED, PPD, IME, telemed, HHC, etc)
- Revenue codes are **not** to be used to bill/pay Nevada workers' compensation claims
- Ensure all bill reviewers, bill payers aware of NSC and can accept them without problems

Contractual Obligations

Contractual agreements may include:

- Discounted payment for medical services
- Use of CCI edits
- Requirements for HCP removal from preferred providers' list
- Other PPO agreements or other managing entities (e.g. Multiplan)

The Medical Unit does not make determinations regarding contractual issues

Mailing Medical Bills Out-of-State (NAC 616B.010)

 All other correspondence/documents (excluding C-4 Forms) submitted to a payer must be addressed to the payer at its NV office(s) OR to a facility located outside NV for the sole purpose of electronic scanning of the correspondence/documents to the claim file. Correspondence/documents deemed officially received only if they have been so addressed.

Mailing Medical Bills Out-of-State

- Mailing medical bills out-of-state (OOS) to a scanning center when directed to do so is acceptable pursuant to NAC 616B.010, revised and effective June 28, 2016
- All medical bills must be date stamped when Received (NAC 616C.082) or if filed electronically, date received must be easily identified

Roles of Modifiers

- Provide additional information
- Clarify
- Enhance specificity
- Identify separation

...they add to...or CHANGE the story (including reimbursement)

Use Appropriate Modifiers

- Adding appropriate modifier essential for accurate and timely reimbursement
- Ensure modifier should be added
- Failure to use modifier when appropriate may lead to no reimbursement
- Over-utilizing or failure to use appropriate modifier for payment may put physician and practice at risk

Use Appropriate Modifiers

Definitions of modifiers included in:

- MFS: -29 for services performed by nonphysicians, -28 supervising anesthesiologist (new)
- CPT Code Book
- Relative Values for Physicians (26/TC)
- Relative Value Guide (American Society Anesthesiologists)

Appeal Rights

- EOB/EORs must contain appropriate appeal rights (NAC 616C.027, NAC 616C.097) including to DIR when appropriate
- Not appropriate: "Appeal as per NAC 616C.027"
- EOBs/EORs may include appeal directly to payer (MCO) as long as appeal rights to DIR also included
- Denial letters must also include appropriate appeal rights

Billing Injured Employees (NRS 616C.135)

Prohibited unless:

- Payment denied due to claim denial
- Services unrelated to injury/illness (NRS 616C.137)
- Copy of written denial letter required before billing injured employee

Keep in mind:

- Compensability determinations often appealed, may be overturned
- Injured employee may appeal compensability issues (not health care provider)

CPT Codes Remain Unbundled

- The DIR/WCS has not adopted publications regarding "bundling" of codes for reimbursement
 - some listed in CPT code book
 - bundling may apply if defined contractually
- Avoid duplicate charges
- Use appropriate publications including:
 - AMA CPT Code Book
 - Relative Values for Physicians (RVP)
 - Relative Value Guide (ASA)
 - Nevada MFS

- All medical bills must use ICD-10-CM codes for diagnoses, including bills for PPD evaluations
- NV uses Nevada Specific Codes for all inpatient medical bills, reimbursed at per diem rate

- Added step-down units, observation care, combined all ICUs to one reimbursement rate
 - Observation care may not be applied to ASC/OP hospital surgical care
- ASC/OP hospital: updated list of codes/groups, unlisted codes Group 8, usual & customary, billed charges – whichever less
 - May not be applied to procedures provided in EDs

- Compound medicines All require prior authorization, requirements listed pg 5 NMFS
- Physician dispensed meds: only 15 day initial supply of Schedule II or III controlled substances, no refills
- Dental Reimbursement: limited to top dental codes by volume and cost in NV
 - If not listed, per contractual agreement, billed charges, u&c – whichever less

- IMEs: new addition, new methodology
- PPDs: Added organization of med records per 50 pages, must be paid unless verified in chronological order
- Reimbursement of pages reviewed/chronological order: Either substantiate number of pages, order verification on med records cover sheet or reimburse PPD rater's bill (as substantiated)

Medical Billing/Reimbursement Tools

- Use the NV MFS/RVP relevant to the date of service
- Nevada Medical Fee Schedules (MFS)
 http://dir.nv.gov/WCS/Medical_Providers/
- Relative Value for Physicians (RVP): order online https://www.optumcoding.com/
- Updated list of ambulatory surgical codes and payment groups
 - http://dir.nv.gov/WCS/Medical_Providers/

Medical Billing/Reimbursement Tools

- Current reimbursement for HCPCS codes K and L for custom orthotics and prosthetics – invoice not required (140% of Medicare reimbursement)
- American Society of Anesthesiologists' Relative Value Guide
 - Non-anesthesiologists may use only if prior authorized in writing by insurer/TPA

Medical Unit Contacts

LAS VEGAS OFFICE

(702) 486-9080 *POC Calls

Fax (702) 486-8713 *NEW*

- Katherine Godwin, RN
 Manager, Medical Unit (N/S)
 (702) 486-9104
 kgodwin@business.nv.gov
- Danielle Barnes
 Compliance Audit Investigator
 (702) 486-9096
 dabarnes@business.nv.gov
- C-4 Coordinator (702) 486-9080

Maria Ledesma

D-35 Coordinator (702) 486-9103 medunit@business.nv.gov

CARSON CITY OFFICE

(775) 684-9070 Fax (775) 687-6305

- Sherry Crance, RN
 Supervisor Medical Unit (N)
 (775) 684-7275
 s.crance@business.nv.gov
- Kimberly Williams
 Compliance Audit Investigator
 (775) 684-7272
 kawilliams@business.nv.gov



Questions



Don't forget...

Please fill out the Evaluation Online: http://dir.nv.gov/WCS/Training/



